FOCUS FOLDER

CONSULTANT NAME_____
MONTH_____

My Current Career Path Title_____
My Biggest Career Path "Move Up" Goal_____

IDEAL MONTLY GOAL

The Secret of your Success lies in Holding Skin Care Classes!

CLASS GOAL—8 CLASSES PER MONTH

SALES GOAL—$1200.00 RETAIL

REORDERING GOAL—$650.00 WHOLESALE

INTERVIEWS—16

NEW TEAM MEMBERS—4 per month

PERFECT CLASSES——8

A perfect class is … $150.00 in sales
2 interviews from each class
Book at least 1 future class from each class
Sell Basic Skin Care Sets

Be a Star Consultant every Quarter

Be at the Millionaire's Table each week!

To be at the Millionaire's Table you will need to: Have $500 retail sales for the week...or
At least l Recruit….or
Have a Perfect Week...2 perfect Classes

Classes Held for the Month

1_____
2_____
3_____
4_____
5_____
6_____
7_____
8_____

Interviews for the Month

1._____
2._____
3._____
4._____
5._____
6._____
7._____
8._____
9._____
10._____
11. _____
12. _____
13. _____
14. _____
15. _____
16. _____