

*Income Producing Activities  
For an On-target Grand Achiever  
Or  
DIQ*

*Do at least 10-15 activities each week*

1. Skin Care Class (at least 2 classes per week)
2. Facials
3. Customer Service calls of \$100 (in a day)
4. Interviews per week
5. 1 Follow up with /choices Tape
6. Guest or Model to meeting
7. 7 Brand New Contacts (handing out Business Cards, books, referrals)
8. 2 New Bookings Per week
9. 1 New Team Member
10. \$100 in Sales for a day

*SIX MOST IMPORTANT THINGS TO DO*

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_
6. \_\_\_\_\_

*Prospective Facial & Classes*

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_

*Customer Service Calls*

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_

*Prospective Recruits*

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_