

Outside Order Form

Customer Name: _____ Phone: _____
 Address: _____ State: _____ Zip: _____
 Do you currently have a Mary Kay Consultant who services you? Yes No
 If not, may I offer you a complimentary facial or manicure? Yes No
Product(s) Ordered: _____ Retail Price: _____

Tax @ _____ % = _____ Total = _____

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Please feel free to add more outside orders on another piece of paper!

Mary Kay Hostess Program



I can't wait to share the latest and greatest Mary Kay products with you and your friends!

What If...

Avenues of Income consist of: Skin Care Classes and facials, Reorders, Personal Team-Building commissions and Bonuses, Company Awards, Tax deductions, and Career Car Program.



1. **What if you built your customer base to 50 or 100?**

The average customer will purchase \$450 per year

\$450.00 x 50% profit = \$225 Profit for you!

50 customers x \$225 = \$11,250 per year

100 customers x \$225 = \$22,500 per year

2. **What if you earn the use of a FREE Car...**

There are over \$120,000,000 in earned Pontiac Grand Ams, Grand Prix, and Pink Cadillac's being driven by successful Mary Kay Beauty Consultants and Directors today. And with Mary Kay paying 75-80% of the insurance, and 100% of the license fees per year, each of these women are saving their family thousands of dollars each year.

3. **What if you took away your car payment, tax and license fees, and 80% of your insurance for one year?**

\$400 average car payment x 12 months = \$4,800.00 to add back to your family income!

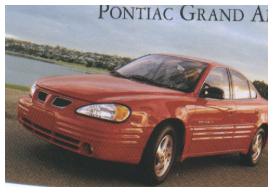
To earn a FREE Career Car with Mary Kay you simply add 12 new consultants to your team and complete \$4,000 Team Production per month!

4. **Not only will you take away your car payment, insurance, and tags, you will also earn commission from Mary Kay on your team.**

\$4,000 Team Production x 13% = 520 per month

\$520 commission x 12 months = 6,240.00 (not including Bonuses)

You have just earned \$33,540 your 1st year as a Mary Kay Consultant working 15 to 20 hours a week by building 100



Your "Girls Night Out" party is scheduled for:

Date: _____

Time: _____



Location:

My home

Your home

Tips for Success:

Invite 6 friends. Have a few in mind in case of cancellations.

Call each guest the day before the party and remind them of the time!

Keep refreshments simple. Coffee/tea and cookies are great!

Guest List:	Phone	Confirmed
1. _____		
2. _____		
3. _____		
4. _____		
5. _____		
6. _____		



Monthly Diamond Ring Customer Contest

As a Mary Kay Customer you will have the opportunity to win a beautiful 1/4 Karat Diamond Ring!

Here's how you will earn your chances:

Your Name goes in the drawing...

- 1 time— for having a Makeover
- 1 time— for being a Skin Care User
- 1 time— for each \$100 you sell or Buy
- 1 time— for listening to a "Choice " Tape
- 3 times— for having an interview
- 5 times— for hosting a party

The next event will be...

Date: _____

Time: _____

Location: _____

You must be present to WIN!



You can Have it All!

Mary Kay's Hostess Program

*Outside Sales!

\$25 "FREE" Product for obtaining \$100 in Outside Sales!



*Party Sales!

\$75 in Product for \$25 when class sales reach \$200 in party sales
(Not including outside sales or tax)!



FREE GIFT when you have 4 non Mary Kay users (or someone that doesn't have a Consultant) at your class!

*You will receive double hostess credit when you double your sales!

Bonus Booking Gifts

Earn **FREE** Bonus Gifts when your guest Invite me over for a “Girls Night Out Party at their house!”

Get **2** of your guest to invite me over for a “Girls Night Out” and receive **your choice** of:

Satin Hands Pampering Set
or
Travel Rollup Bag



Get **3** of your guest to invite me over for a “Girls Night Out” and receive **your choice** of one of the following :

Glamour Brush Set



or



Color Palette (\$35 Value)

or



*Perfume of your choice **FREE!***

Gift will be given when all Parties hold.

To qualify for a “Girls Night Out” there must be 3 or more people present and at least \$200 in