

What If...

Avenues of Income consist of: Skin Care Classes and facials, Reorders, Personal Team-Building commissions and Bonuses, Company Awards, Tax deductions, and Career Car Program.

1. What if you built your customer base to 50 or 100?

The average customer will purchase \$450 per year

\$450.00 x 50% profit = \$225 Profit for you!

50 customers x \$225 = \$11,250 per year

100 customers x \$225 = \$22,500 per year

2. What if you earn the use of a FREE Car...

There are over \$120,000,000 in earned Pontiac Grand Ams, Grand Prix, and Pink Cadillac's being driven by successful Mary Kay Beauty Consultants and Directors today. And with Mary Kay paying 75-80% of the insurance, and 100% of the license fees per year, each of these women are saving their family thousands of dollars each year.

3. What if you took away your car payment, tax and license fees, and 80% of your insurance for one year?

\$400 average car payment x 12 months = \$4,800.00 to add back to your family income!

To earn a FREE Career Car with Mary Kay you simply add 12 new consultants to your team and complete \$4,000 Team Production per month!

4. Not only will you take away your car payment, insurance, and tags, you will also earn commission from Mary Kay on your team.

\$4,000 Team Production x 13% = 520 per month

\$520 commission x 12 months = 6,240.00 (not including Bonuses)

You have just earned \$33,540 your 1st year as a Mary Kay Consultant working 15 to 20 hours a week by building 100 customers and earning a Free Car!

